

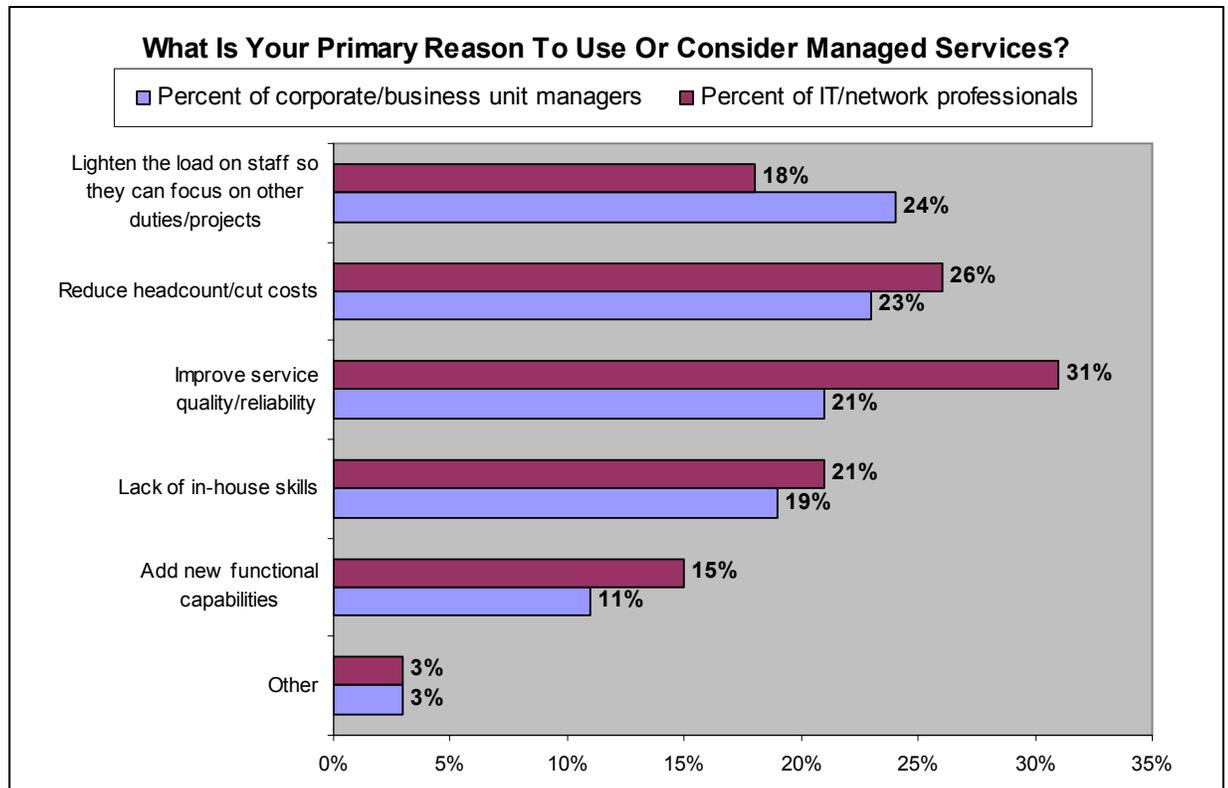
## IT Managed Services

Our services create impact because we take a strategic approach based on the client's business objectives and needs, rather than the typical break-fix approach. We put our effort to virtualize and optimize your core IT infrastructure by increasing productivity and reducing costs. At ValleySoft we work towards to fix a problem before it can affect the customer's business. We seamlessly monitor the customer's environment for problems thus preventing the breakdowns and failures through Preventive Maintenance.

At ValleySoft, we combine world-class facilities with certified team of experts to protect your mission critical IT infrastructure. We ensure your systems are always secured and thus you are at ease to concentrate on other important areas of your IT operations.

### When should you think of IT Managed Service?

- **Visualizing hazards well in advance:** Forces of nature are unpredictable and often devastating for IT operations. Fire, power disruptions, or flooding caused by severe weather can stop your business in an instant and result in heavy revenue loss. To worsen the risk, attacks from hackers and other criminals are rising at alarming rates increasing the danger of data theft. Most IT staffs do not have the time, tools, or knowledge needed to effectively protect your systems against these threats.
- **Getting the Leaders:** To satisfy their boards, investors, customers and employees – senior executives are accountable for keeping their companies running. Addressing the following issues is critical in today's environment:
  - Application and data security
  - Privacy protection
  - Legislative compliance
  - Highly visible corporate governance
  - Back-up and contingency planning
  - Business continuity and disaster recovery
- **Minimizing the Operation Downtime:** The cost of downtime can be threatening and can also result in losing customers or your good reputation. Delivering high availability takes an integrated mix of skilled people, outstanding process and cutting edge technology – It is only as strong as the weakest link.



(Source: BUSINESS COMMUNICATIONS REVIEW / SEPT 2006)

#### The Benefits of Managed Services:

- Being able to focus on your core business while we manage your application infrastructure.
- The use of a predictable revenue based service model assists in greatly reducing financial complexity.
- Predictable network expenditure across the enterprise helps budgeting, leading to a predictable and accountable return on investment (ROI) and better control over cost management.
- With well defined SLA driven performance metrics performance guarantees will be minimized thus offering peace of mind to your own in-house IT manager and their team.
- A single point of contact (SPOC) for all your IT needs greatly reduces management complexity. At ValleySoft each client has their own account manager and a dedicated technical manager.
- At ValleySoft, we can handle all aspects of equipment and software specification, installation and support, thus keeping you free to concentrate on your core tasks. Vital management of time and company resources are realized when you allow us to manage your IT infrastructure.

- There can be significant cost savings in outsourcing, over having same knowledge in house. There are also tax benefits of running your IT as a service rather than an asset, i.e. operational expenditure rather than capital expenditure.
- Access to technical expertise from an experienced team that has acquired many certifications in the industry.
- The peace of mind that comes from knowing their mission-critical applications will be always available and always secure.

**When you partner with ValleySoft, your organization gets benefited in a number of ways.**

- Streamlined operations, freeing your internal IT team to focus on your core business and other important projects
- When you outsource your IT management to ValleySoft, you no longer have to worry about expensive holiday and sickness cover. Nor do you have to think of training costs, which are an essential part of keeping your IT team up to date with the latest technologies. Instead, you automatically have access to a wide range of skill sets within a wide spectrum of disciplines, all from a trusted and reliable technology partner.
- Access to the latest technologies in a more cost effective approach than doing it on your own
- Improved security and performance, with the latest patches immediately applied to support the continuity of your operation.
- Comprehensive back-up systems to ensure data is never lost and never tampered with.
- Industry-leading technical expertise including support for Microsoft .Net Framework, Microsoft Business Solutions, MS SQL Server, Web Services, Data Warehouse & Business Intelligence, RFID Solutions, Oracle.
- 24x7 monitoring by our expert staff using industry-leading management tools.
- State-of-the-art data centers that offer a level of security and reliability almost impossible for others to match.
- Scalable solutions that can grow with your business.