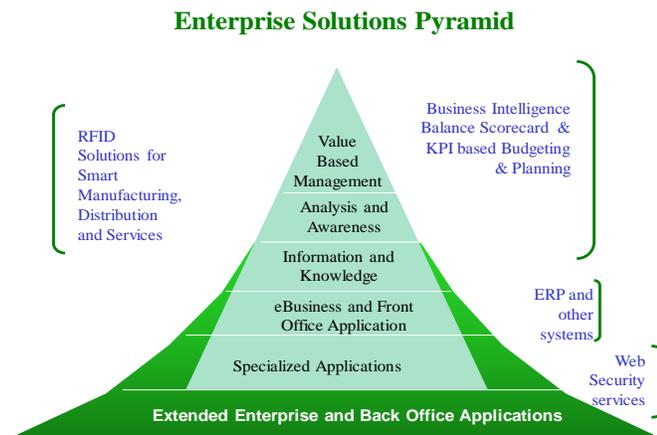# ValleySoft Corporate Overview

ValleySoft is a fast growing global consulting and IT services company, offering a wide array of enterprise business solutions customized for a range of key verticals and technologies. From strategy consulting to implementing IT solutions for customers, ValleySoft is committed to leveraging innovation and a global onsite-offshore delivery model to provide the best value/ROI for its clients. Our Centers of Excellence built around the latest technologies are focused on building competency and providing cutting-edge solutions for our customers to compete successfully in changing marketplace.

At ValleySoft, the emphasis is on building long-term partnerships with customers, suppliers and business associates through flexibility, risk sharing and value creation. One of our main philosophies that have endeared many customers is our belief that relationship management means value beyond contractual terms.

ValleySoft, is an enterprise business solution provider in:

- RFID implementations for high speed manufacturing, distribution entailing supply chain, logistics and asset management
- Microsoft Business Solutions
- Data Warehousing & Business Intelligence (BI)
- Web application Security services related to application testing, development, risk and compliance

Our services and solutions combine business analysis, information architecture, and design services with the core technical expertise to integrate back-end and legacy systems with state-of-the art technologies and platforms.
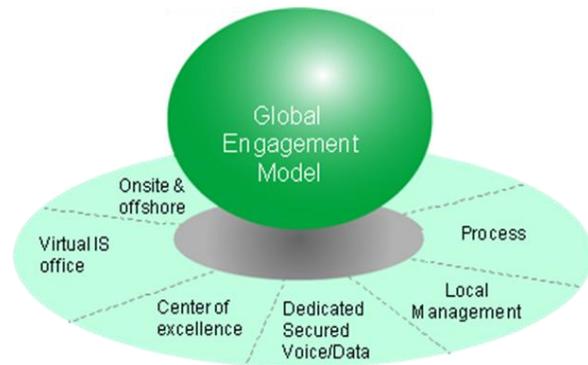
Enterprise Solutions Pyramid

ValleySoft has strategic technology and marketing alliances with industry leaders that help us provide end-to-end services to our customers.

Excellence, Trust, Reliability & Teamwork has been the guiding point of our business and we take pride in our partner's successes as much as we do with ours.

ValleySoft's Global Engagement Model: the customer the most suitable and optimal combination of our **onsite, offshore and offsite or near shore** delivery capabilities to provide the best cost and time advantage. According to the need, ValleySoft professionals may work onsite at the customer location or they may work offshore at ValleySoft's state-of-the-art development center in Kolkata, India; or they may work offsite, at the company's global development centers in the USA. If the situation so demands, we work through a combination of these models. Global engagement model allows us to give the customer the combined advantage of global skills at a competitive cost.

While the onsite option gives our customers the advantage of having our expertise at their doorstep, in the context where the solution is to be implemented, the offshore option provides the benefit of an extended development center / virtual IS office that provides round-the-clock, year-round support. Long-standing partnerships and business alliances have led to the establishment of dedicated offshore development center in India equipped with the latest technology and highly secure voice-data links that ensure continuous and reliable connectivity to the customer. Additionally, our offsite development centers bring us closer to customers in these regions and reinforce ValleySoft's own global perspective and presence.

Kaiser Permanente, CSC, Ariba, SigmaNet, Virtensys, Keytone are some of our enterprise business solution clients who have immensely benefited by ValleySoft's following **value proposition**:

- **Best of breed approach:** follow the best of breed approach to ensure that only the technologies and tools most closely matching the specific client requirements are adopted.
- **Architecture driven execution:** architecture-driven methodology minimizes deviations from the conceptual design thereby eliminating time and cost overruns.
- **Knowledge and understanding of functional systems:** extensive understanding of technical aspects of functional systems enables us to create a compelling user experience.
- **Cost effective:** our onsite, near shore and offshore approach provides better value to the client, and substantially reduces the ongoing development and maintenance costs.
- **Offshore Dedicated Technology Centre:** ValleySoft offers a unique offshore development centre model to select clientele, ensuring continuity of dedicated resources for the specific client
- **Significant business and IT experience**: project team not only understands how systems work, they also understand how the technology impacts the business processes of organizations.
- **Process and quality-driven:** Solid foundation of process and quality that ensure projects are delivered on time, within budget and with no surprises.

ValleySoft, with its offshore development center in India, continues to exceed its projected CAGR by more than 30%. With ongoing market development, combined with strong customer relationships and a business philosophy based on exceeding client expectations, Valleysoft is well positioned for a long term growth.